## CHALLENGE ONE

More openings, fewer applicants. From 2020 to 2022, the number of open state jobs increased by nearly $50 \%$. But the number of applicants during that same time decreased by $40 \%$. The resulting staff shortage put extra pressure on existing employees, leaving them at risk of burnout.

## OUTCOME

Exponentially increased their pool of qualified applicants.
Reached over 150,000 potential candidates with targeted email campaigns and Virtual Recruiter. Over 3,800 job seekers responded or expressed interest in their open roles.

## CHALLENGE TWO

Shortage of Correctional Officers and Nurses.
Over 500 jobs unfilled. The number of applicants had been steadily declining since 2020, and they could not find enough qualified applicants to fill the open positions.

In two months



## OUTCOME

Hired 33 employees including 8 Correctional Officers and 16 Nurses in two months.

With a much larger pool of potential applicants, and user-friendly tools that share the benefits of working for the state, West Virginia was able to accelerate hiring and fill critical roles within 30-60 days.

